



# LANDBRIDGE TOOL & SUPPLY

## ABOUT US

Landbridge Tool & Supply provides sales and service of Stihl tools, and provide Equipment Rentals. Including: skid steers, mini-excavators, tractors, trailers, dingos, etc. The parent company, Landbridge Ecological, is an ecological design, installation, and land management company with trucks, trailers, tractors, skid steers, etc.

## OUR MISSION

To provide our customers with exceptional customer service and equipment solutions in a timely manner.

At **LANDBRIDGE TOOL & SUPPLY** we focus on our customer needs and provide equipment solutions that help them get work done and projects successfully completed. Our customers are landowners, contractors, and DIY homeowners who want to make their projects go smooth by purchasing or renting equipment from us.

# SALES & RENTAL ASSOCIATE

## PART-TIME POSITION

The Sales & Rental Associate will provide and excellent customer experience. Our customers rent and purchase equipment as well as bring small engines in for repair. The Sales & Rental Associate will interact with our local customers in the community surrounding Somerset and Western Wisconsin.

## PRIMARY RESPONSIBILITIES

- Provide excellent customer service: find solutions for customer's projects, attentiveness to customer needs, and building rapport)
- Work with customers for their equipment sales, rentals, and repairs
- Accurate till transactions, attention to detail, and following processes
- Execute rental transactions, including contracts, billing, helping load equipment, and inspecting equipment upon return

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- Coordinate needed rental and service repairs with mechanic
- Assist with tracking inventory
- Assist with marketing and sales activities

## **DESIRED QUALIFICATIONS**

- Goal oriented, self-starter, dependable, and able to work independently
- Willingness to learn and share knowledge with clients and co-workers
- Problem solver: someone who can work through challenges
- Team player
- Someone who holds themselves accountable for their actions and follows through
- Strong communicator who takes notes and asks questions
- Experience in retail, customer service, and/or merchandising products (e.g., filling shelves, building displays, making products look attractive)
- Experience with incremental selling
- Stihl product familiarity
- Familiarity with inventory and work order systems

## **GENERAL EXPECTATIONS**

- Work hours will be 8-24 hours per week in the busy season (May-October)
- Show up ready to work with consistency and dependability
- Working Saturdays as needed (required)
- Employees are expected to always present themselves in a professional manner
- Occasionally lift up to 50 lbs
- \$15-\$17 per hour depending on experience
- Employees become eligible for benefits such as HRA Health Stipend, holiday pay, paid vacation, and 401(k) retirement match
- Education stipends and continuing education are provided for ongoing training and certifications
- Landbridge is an Equal Opportunity Employer

Please email a resume, cover letter, and 2-3 references to

**[anna@landbridge.eco](mailto:anna@landbridge.eco)**

with the email subject line

**2022 Sales & Rental Associate Application, Your Name**